

# Detecting Deception in Written Statements

The basic course is conducted over two and a half days. It is highly interactive with a significant hands-on, statement analysis practice. There may be a small amount of homework involved, but it is very challenging and very enjoyable for students. Students are encouraged to bring with them statements from past or current cases that might be used as examples in class. Every student is provided with a workbook and all items needed to successfully participate including markers, pens, rulers, and handouts. Students should bring a simple, four-function pocket calculator.

After successful completion of the class, students are afforded continuing advice in the analysis and interpretation of statements in students' on-going investigations as well as development and analysis of IQ questionnaires. This is all free of charge.

## Upon Completion:

**Understand concepts of truthfulness and deception.** How to maximize efficiency and effectiveness when interviewing; Insight into the thought processes of deceptive people.

**Understand what are valid statements and how to collect them.** What is and how to obtain statements that are not affected by outside influences and are in the subject's own words

**Understand how to identify "Linguistic Signals".** The essence of statement analysis and why they indicate deception, truthfulness, and reveal far more than what the author has written

**Applying the detailed analysis process** of examining the components of statements to gain the most information possible to help gain confessions and dramatically improve confession rates.

**Develop a basic ability to interpret the results of an analysis.** Integrating the information given by linguistic signals to complete a complete, vivid image of the reality behind the story.

**Understand and utilize the Validity Assessment process,** the indicators of the levels of deception that take only minutes to identify

**Maximizing potential for obtaining information.** Establish the expectation with the target of an interview that they will offer information.

**Develop an alternative interview strategy.** Develop interview strategies that will allow the interviewer to take full advantage of the information learned in the statement analysis, compelling suspects to confess. How to use the subject's own words against them to elicit confessions.

**Practical application of skills and knowledge by completing a minimum of four practice statements.** Analysis of 5 real-case statements to practice applying the newly learned discipline

**Acquire understanding of and ability to compile the IQ questionnaire,** the written investigative tool that will allow investigators to interview unlimited number of suspects in a matter of minutes and reduce the suspect pool by up to 95%.



Public Agency Training Council

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October 6, 7 & 8, 2014 • Boise, Idaho

# Public Agency Training Council

Jim Alsup, Director

National Criminal Justice

Public Safety Continuing Education



Sponsored By:

**Ada County Sheriff's Office**

Boise, Idaho

Note: Idaho Attendees Will Receive IDAHO P.O.S.T. Credit



College Credit Hours Option

Contact :

[criminaljustice@bethelu.edu](mailto:criminaljustice@bethelu.edu)

## Training Seminar Detecting Deception in Written Statements

### Who Should Attend:

Law Enforcement Professionals, Prosecuting Attorneys, Arson Investigators, Human Resource Specialists and Social Workers

### Instructor:

**Bob Shaffer, Sgt.**

Instructor Sgt. Bob Shaffer has been a police officer and sergeant for the Loveland Police Department in Loveland, Colorado since 1986. Sgt. Shaffer has completed over 200 hours of basic, advanced, and advanced mentoring instruction in modern statement analysis techniques. He has been providing quality classroom training in statement analysis since 1997 throughout the U.S., Canada, the Asian Pacific, the Middle East and Mexico His LSAT skills are often solicited by law enforcement agencies throughout the U.S. in the course of their criminal investigations.

Bob earned his Bachelor of Arts degree in Secondary Education from the University of Northern Colorado in 1981. He spent six years teaching at the high school and junior college levels in addition to instructing law enforcement related topics extensively in local Colorado police academy programs and been featured as a guest speaker and numerous professional investigation conventions in the United States. He is a member of the teaching staff of P.A.T.C., (the Public Agency Training Council), the Ohio Police Officer Training Academy in London OH, and is a member of the National Association of Investigative Specialists.

**October 6, 7 & 8, 2014**  
Boise, Idaho

Register online at: [www.patc.com](http://www.patc.com)

# Detecting Deception in Written Statements

## Course Objectives:

The **Linguistic Statement Analysis Technique (LSAT)** is a discipline that is highly effective in the detection of deception, truthfulness and identification of hidden information in a subject's written or spoken statements. LSAT involves scientifically examining the word choice, structure and content of a subject's statement to determine whether it is truthful or deceptive as opposed to the traditional emotional method of rationalizing the events in the subject's story.

## How LSAT Works

All humans use the same subconscious strategies to deceive, by using different words and phrases, statement structure and content in their statements than truthful ones. Years of research by experts in the fields of language, psychology and deception detection have led to the identification of these trends in language that are referred to as linguistic signals. Using LSAT you will identify these linguistic signals that differentiate deceptive statements from truthful ones. It is equally effective when used on suspect, witness, and victim statements alike.

The linguistic analyst examines the subject's statement to identify all of the existing linguistic signals. They can then determine if the statement is truthful or deceptive, exactly what specific points of the statement are deceptive or truthful, and reveal much information that the subject didn't intend to include. Look at an example:

*"Before I left home, I said goodbye to her. After I said goodbye to her, I left the house to catch my flight."*

The sentences above are a small segment taken from a murder suspect's written statement. They appear to be rather insignificant but believe it or not, this segment contains SIX signals that the writer is likely to have committed the murder! He even tells us *when* he committed it! The information taught in the class will teach you to immediately recognize why the statement tells us this and will make the linguistic signals jump off the page at your eye!

## How This Can Help You

Using LSAT, the interviewer knows *prior to the interview*, what the deception is and where it lies. The interviewer/analyst focuses directly upon those areas, using a competent interview technique, and compels them to confess. Investigators will save countless hours of hit-and-miss interviewing.

Students will also learn how to develop and use the LSAT Investigative Questionnaire, or "IQ". Using the IQ, one investigator can "interview" an unlimited number of suspects at the same time for virtually any offense narrowing the suspect list to only a handful in a matter of minutes.

## Course Information

LSAT is conducted in the following formats:

- Basic Linguistic Analysis;** General criminal investigation
- LSAT for Arson Investigation;** same as basic but focus on arson statements

# Seminar Agenda Detecting Deception in Written Statements

October 6, 7 & 8, 2014 • Boise, Idaho

## Monday, October 6, 2014

8:00 a.m.—8:30 a.m.	<b>Registration</b>
8:30 a.m.—9:15 a.m.	Introduction to LSAT <ol style="list-style-type: none"> <li>1. The deceptive thought process</li> <li>2. What compels people to talk</li> <li>3. Thinking logically (deceptive) v. memory (truthful)</li> <li>4. How memory works</li> </ol>
9:15 a.m.—11:30 a.m.	Foundations of Statement Analysis <ol style="list-style-type: none"> <li>1. Obtaining a valid statement</li> <li>2. Compelling people to provide information</li> </ol>
11:30 a.m.—12:30 p.m.	<b>Lunch (On Your Own)</b>
12:30 p.m.— 3:15 p.m.	Introduction to Linguistic Signals <ol style="list-style-type: none"> <li>1. Pronouns</li> <li>2. Tense and commitment to story</li> <li>3. Modified terminology</li> <li>4. Adverb clauses</li> </ol>
3:15 p.m.—3:45 p.m.	Practical Exercise #1 & #2
3:45 p.m.—4:45 p.m.	Linguistic Signals (Continued) <ol style="list-style-type: none"> <li>1. Identifying omitted information</li> </ol>

## Tuesday, October 7, 2014

8:00 a.m.—9:45 a.m.	Linguistic Signals (Continued) <ol style="list-style-type: none"> <li>1. Sensitive information</li> <li>2. Using time to determine truthfulness</li> </ol>
9:45 a.m.—11:30 a.m.	Practical Exercise #3
11:30 a.m.—12:30 p.m.	<b>Lunch (On Your Own)</b>
12:30 p.m.— 2:00 p.m.	Linguistics Signals (Continued) <ol style="list-style-type: none"> <li>1. Memory references</li> <li>2. Communication references</li> </ol>
2:00 p.m.— 3:30 p.m.	Practical Exercise #4
3:30 p.m.—4:00 p.m.	Interpretation of the analysis <ol style="list-style-type: none"> <li>1. Statement veracity</li> <li>2. Concentrations of linguistic signals</li> <li>3. Revealing additional, hidden information</li> </ol>
4:00 p.m.—4:45 p.m.	Practical Exercise #5

## Wednesday, October 8, 2014

8:00 a.m.—8:30 a.m.	Practical Exercise #6
8:30 a.m.—11:00 a.m.	Introduction to the Investigative Questionnaire (IQ)
11:00 a.m.—12:00 p.m.	Practical Exercise #7
12:00 p.m.	Certificate Presentation

Cut Along Dotted Line

## 3 Ways to Register for a Seminar!

1. **Register Online** at [www.patc.com](http://www.patc.com) — Yellow link upper left corner
2. **Fax Form** to Public Agency Training Council **FAX: 1-317-821-5096**
3. **Mail Form** to

**Public Agency Training Council**  
5235 Decatur Blvd  
Indianapolis, Indiana 46241

**Federal ID# 35-1907871**

\*\*\* Pre-payment is not required to register \*\*\*

Upon receiving your registration we will send an invoice to the department or agency .

Checks, Claim Forms, Purchase Orders should be made payable to:

**Public Agency Training Council**

If you have any questions please call  
**317-821-5085 (Indianapolis)**  
**800-365-0119 (Outside Indianapolis)**



<b>Seminar Title:</b>	<b>Detecting Deception</b>
<b>Instructor:</b>	<b>Bob Shaffer</b>
<b>Seminar Location:</b>	<b>Ada County Sheriff's Office EOC Auditorium, Entrance 1 7200 Barrister Drive Boise, ID 83704</b>
<b>When:</b>	October 6, 7 & 8, 2014
<b>Registration Time:</b>	8:00 A.M. (October 6, 2014)
<b>Hotel Reservations:</b>	<b>Candlewood Suites</b> 700 N Cole Rd Boise, ID 83704 1-208-322-4300 \$67.00 Studio (plus tax)
<b>Registration Fee:</b>	\$295.00 Includes Hand-outs, Detecting Deception in Written Statements Manual, Coffee Breaks, and Certificate of Completion.

**Seminar ID  
#12728**

**Note: Identify with PAC**  
to receive discounted  
room rate.

**Names of Attendees** 1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

**Agency** \_\_\_\_\_

**Invoice To Attn:** \_\_\_\_\_  
(Must Be Completed)

**Address** \_\_\_\_\_

**City** \_\_\_\_\_ **State** \_\_\_\_ **Zip** \_\_\_\_\_

**Email** \_\_\_\_\_

**Phone** \_\_\_\_\_

**Fax** \_\_\_\_\_